

### **BOARD MEETING AGENDA**

Wednesday, December 10, 2025 – 11:30 a.m. College of Central Florida – Marion Campus 3001 SW College Rd, Ocala, FL 34474

Join Zoom Meeting: https://us02web.zoom.us/j/82763256229

Conference Line: 1 646 558 8656 Meeting ID: 827 6325 6229

Call to Order Invocation and Pledge of Allegiance Roll Call Public Comment Approval of Minutes, September 3, 2025	Pages 3 - 17	C. Flanagan R. Stermer C. Schnettler C. Flanagan C. Flanagan
DISCUSSION ITEMS State Update Workforce Issues that are Important to our Community Board Membership Status	Page 18	R. Skinner R. Skinner R. Skinner
CONTRACTS  Master Contracts Requiring 2/3rds Vote - OJT, CBT, or  Apprenticeship Training Opportunities - \$20,000  Novari Care	Pages 19 - 20	R. Skinner
ACTION ITEMS Internal Control Questionnaire Comcast Grant Eckerd Modification	Pages 21 – 38 Page 39 Page 40	
CONSENT AGENDA Performance and Monitoring – 11/4/2025 Subrecipient Monitoring	Page 41	J. Chang
Business and Economic Development – 11/5/2025 WRA Grant (under Executive Committee)		P. Beasley
<u>Career Center – 10/30/2025</u> No Action Items		C. Harris

### **OUR VISION STATEMENT**



Marketing and Outreach – 11/12/2025 WRA Grant (under Executive Committee) A. Jones

Pages 55 - 59 C. Flanagan /

Education and Industry Consortium - 11/13/2025

Pages 42 - 54 R. Skinner

R. Skinner

No Action Items Minutes attached

Executive Committee – 11/19/2025

WRA Grant

Continuity of Operations Plan Internal Control Questionnaire

Gazelle Conversion

CF Lease

**PROJECT UPDATES** 

MATTERS FROM THE FLOOR

ADJOURNMENT

**LUNCH** 

2025 – 2026 MEETING SCHEDULE							
Performance/ Monitoring	Business and Economic Development	Career Center	Marketing / Outreach	Education and Industry Consortium	Executive	Full Board	
Unless noted otherwise all committee meetings are held at CareerSource CLM, 2703 NE 14th Street, Ocala, FL 34470							
Tuesday 9:00 am	Wednesday 9:00 am	Thursday 9:30 am	Wednesday 9:00 am	Thursday 9:00 am	Wednesday 9:30 am	Wednesday, 11:30 am	
8/5/2025	8/6/2025	8/7/2025	8/13/2025	8/14/2025	8/27/2025	9/3/2025	CF Levy
11/4/2025	11/5/2025	10/30/2025	11/12/2025	11/13/2025	11/19/2025	12/10/2025	CF Ocala
2/3/2026	2/4/2026	2/5/2026	2/11/2026	2/12/2026	2/25/2026	3/4/2026	CF Lecanto
5/5/2026	5/6/2026	5/7/2026	5/13/2026	5/14/2026	5/27/2026	6/3/2026	CF Ocala

### **OUR VISION STATEMENT**

To be known as the number one workforce resource in the state of Florida by providing constructive tools and professional supportive services that are reflected in the quality of our job candidates and meet the needs of the business community.



### **CAREERSOURCE CITRUS LEVY MARION BOARD MEETING**

### **MINUTES**

DATE: September 3, 2025

PLACE: College of Central Florida, Levy Campus TIME: 11:30 a.m.

MEMBERS PRESENT	MEMBERS ABSENT
Albert Jones	Equilla Wheeler
Andy Starling	John Murphy
Angela Juaristic	Kevin Cunningham
Arno Proctor	Larry White
Ben Whitehouse	Staci Bertrand
Brandon Whiteman	Steven Weinstein
Carl Flanagan	Tamara Boyle
Charles Harris	
Darlene Goddard	
Debra Stanley	
Equilla Wheeler	
Fred Morgan	
Jeff Chang	
Jennifer Roach	
Jorge Martinez	
Kathy Judkins	
Mark Paugh	·
Michael Belkin	
Pat Reddish	
Pete Beasley	
Steven Baham	
Theresa Flick	
	<u>TTENDEES</u>
Rusty Skinner, CSCLM	Cira Schnettler, CSCLM
Dale French, CSCLM	Robert Stermer, Attorney
Cory Weaver, CSCLM	Jordan Murray, Paycom
Sandra Crawford, CSCLM	Tameka Thomas, FL Dept. of Commerce
Laura Byrnes, CSCLM	
Larry Trowbridge, CSCLM	
Melissa Saco, CSCLM	

<u>CALL TO ORDER</u>
The meeting was called to order by Carl Flanagan, Chair, at 11:31 a.m.

### **ROLL CALL**

Cira Schnettler called roll, and a quorum was declared present.

### **PUBLIC COMMENT**t

### **APPROVAL OF MINUTES**

Charles Harris made a motion to approve the minutes of the June 4, 2025, meeting. Andy Starling seconded the motion. Motion carried.

### **INTRODUCTION OF NEW MEMBERS**

Carl Flanagan introduced new member, Michael Belkin, who is filling the veteran's representation for Citrus County.

### **DISCUSSION ITEMS**

State Update

Rusty Skinner provided the following updates:

- During the recent CareerSource Florida meeting, a performance review meeting
  of the CLM region was presented. Our team was given limited notice to prepare a
  response. The performance data presented by the State relied on raw scores
  from an incomplete reporting period, which did not accurately reflect our actual
  performance. This led to concerns from CLM management, who verbally
  expressed dissatisfaction with the methodology and lack of context in the data
  presented. We are waiting to hear back from the State on our response.
- The "What We Do" brochure was presented. The booklet was previously emailed to the board members, and we have hard copies available upon request.

### Workforce Issues that are Important to our Community

Board members discussed the continued desperate need for affordable housing and childcare in our region to support the workforce needs of the local business community.

### **Board Membership Status**

Rusty Skinner shared that there are three vacancies on the board:

- Levy (2) Private Sector openings A nomination has been received for one of the vacancies to present at the next Consortium meeting.
- Marion Economic Development representative The OcalaCEP is in the process of identifying a nomination.

# <u>Master Contracts Requiring 2/3rds vote – OJT, CBT, or Apprenticeship Training</u> Opportunities

ANCORP Contract

Mark Paugh made a motion to approve the ANCORP contract. Arno Proctor abstained. Pete Beasley seconded the motion. Motion carried.

### **ACTION ITEMS**

2025-2026 Budget

Dale French reviewed the budget and welcomed any questions.

Deb Stanley approved the 2025-2026 budget. Ed Suor seconded the motion. Motion carried.

### **CONSENT AGENDA**

### Performance and Monitoring – 8/5/2025

Ticket to Work Monitoring Report

Committee Chair Jeff Chang provided a summary of the committee's activities.

### Business and Economic Development – 8/6/2025

No Action Items

Committee Chair Pete Beasley provided a summary of the committee's activities.

### Career Center – 8/7/2025

No Action Items

Committee Chair Charles Harris provided a summary of the committee activities.

### Marketing and Outreach - 8/13/2025

No Action Items

Committee Chair Al Jones provided a summary of the committee's activities.

### Education and Industry Consortium – 8/14/2025

No Action Items

Rusty Skinner provided a summary of the committee's activities.

### Executive Committee -8/27/2025

Ocala CEP/MOU Modification
Dislocated Worker Fund Transfer
Staff Adjustment
2025-2026 Budget
Finance User Interface Selection
Paycom
Leadership Increases

Board Chair Carl Flanagan provided a summary of the committee's activities.

Steve Baham made a motion to approve the Performance and Executive committee consent agenda items. Deb Stanley seconded the motion. Motion carried.

### **PROJECT UPDATES**

None

### MATTERS FROM THE FLOOR

#### ADJOURNMENT

There being no further business, the meeting adjourned at 12:13 p.m.

APPROVED:	



### Board Meeting Wednesday, September 3, 2025

Approval of 2025-2026 contracts
BACKGROUND:
POINTS OF CONSIDERATION:
Please see the attached Contracts Spreadsheet attached for details. Contracts with
Board Member conflicts require approval from 2/3rds of the members present.
STAFF RECOMMENDATIONS:
COMMITTEE ACTION:
BOARD ACTION:

<u>Master Contracts Requiring 2/3rds Vote - OJT, CBT, or Apprenticeship Training Opportunities</u>

1. Ancorp

TOPIC/ISSUE:

Mark Paugh made a motion to approve the ANCORP contract. Arno Proctor abstained. Pete Beasley seconded the motion. Motion carried.

	CareerSource CLM - All Contracts July 1, 2025 - June 30, 2026						
					Board Action	Contractor /	
Item #	Contractor	Purpose/Scope of Work Summary		Funding	9/3/2025	SubContractor	Conflicts
		Master Contracts Requiring 2/3rds Vote					
		Master Contracts Requiring 2/3rds Vote - OJT, CBT, or Apprenticeship Training					
		Opportunities					
1	Ancorp	CBT and/or OJT Training Services - approval but to not exceed	\$	20,000.00			Arno Proctor



# FORM 8B MEMORANDUM OF VOTING CONFLICT FOR COUNTY, MUNICIPAL, AND OTHER LOCAL PUBLIC OFFICERS

LAST NAME—FIRST NAME—MIDDLE NAME Proctor Arno E	NAME OF BOARD, COUNCIL, COMMISSION, AUTHORITY, OR COMMITTEE Citrus Levy Marion Reg. Workforce Dev. Board(CareerSource						
MAILING ADDRESS 7927 SW 181st Cir	THE BOARD, COUNCIL, COMMISSION, AUTHORITY OR COMMITTEE ON WHICH I SERVE IS A UNIT OF:						
CITY	COUNTY	NAME OF POLITICAL	COUNTY	☑ OTHER LOCAL AGENCY			
Dunnellon Marion		- NAME OF FOLITIOAL GOBBIVISION.					
DATE ON WHICH VOTE OCCURRED 9/3/2025		MY POSITION IS:	□ ELECTIVE	■ APPOINTIVE			

#### WHO MUST FILE FORM 8B

This form is for use by any person serving at the county, city, or other local level of government on an appointed or elected board, council, commission, authority, or committee. It applies to members of advisory and non-advisory bodies who are presented with a voting conflict of interest under Section 112.3143, Florida Statutes.

Your responsibilities under the law when faced with voting on a measure in which you have a conflict of interest will vary greatly depending on whether you hold an elective or appointive position. For this reason, please pay close attention to the instructions on this form before completing and filling the form.

### INSTRUCTIONS FOR COMPLIANCE WITH SECTION 112.3143, FLORIDA STATUTES

A person holding elective or appointive county, municipal, or other local public office MUST ABSTAIN from voting on a measure which would inure to his or her special private gain or loss. Each elected or appointed local officer also MUST ABSTAIN from knowingly voting on a measure which would inure to the special gain or loss of a principal (other than a government agency) by whom he or she is retained (including the parent, subsidiary, or sibling organization of a principal by which he or she is retained); to the special private gain or loss of a relative; or to the special private gain or loss of a business associate. Commissioners of community redevelopment agencies (CRAs) under Sec. 163.356 or 163.357, F.S., and officers of independent special tax districts elected on a one-acre, one-vote basis are not prohibited from voting in that capacity.

For purposes of this law, a "relative" includes only the officer's father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with the officer as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

#### **ELECTED OFFICERS:**

In addition to abstaining from voting in the situations described above, you must disclose the conflict:

PRIOR TO THE VOTE BEING TAKEN by publicly stating to the assembly the nature of your interest in the measure on which you are abstaining from voting; *and* 

WITHIN 15 DAYS AFTER THE VOTE OCCURS by completing and filing this form with the person responsible for recording the minutes of the meeting, who should incorporate the form in the minutes.

\* \* \* \* \* \* \* \* \* \* \* \* \* \* \* \* \* \*

### APPOINTED OFFICERS:

Although you must abstain from voting in the situations described above, you are not prohibited by Section 112.3143 from otherwise participating in these matters. However, you must disclose the nature of the conflict before making any attempt to influence the decision, whether orally or in writing and whether made by you or at your direction.

IF YOU INTEND TO MAKE ANY ATTEMPT TO INFLUENCE THE DECISION PRIOR TO THE MEETING AT WHICH THE VOTE WILL BE TAKEN:

• You must complete and file this form (before making any attempt to influence the decision) with the person responsible for recording the minutes of the meeting, who will incorporate the form in the minutes. (Continued on page 2)

### **APPOINTED OFFICERS (continued)**

- · A copy of the form must be provided immediately to the other members of the agency.
- · The form must be read publicly at the next meeting after the form is filed.

IF YOU MAKE NO ATTEMPT TO INFLUENCE THE DECISION EXCEPT BY DISCUSSION AT THE MEETING:

- · You must disclose orally the nature of your conflict in the measure before participating.
- You must complete the form and file it within 15 days after the vote occurs with the person responsible for recording the minutes of the meeting, who must incorporate the form in the minutes. A copy of the form must be provided immediately to the other members of the agency, and the form must be read publicly at the next meeting after the form is filed.

DISCLOSURE OF LOCAL OFFICER'S INTEREST
I, Arno Proctor , hereby disclose that on September 3 , 20 25 :
(a) A measure came or will come before my agency which (check one or more)
inured to my special private gain or loss;
inured to the special gain or loss of my business associate, ;
inured to the special gain or loss of my relative, ;
inured to the special gain or loss of ANCORP, by
whom I am retained; or
inured to the special gain or loss of, which
is the parent subsidiary, or sibling organization or subsidiary of a principal which has retained me.
(b) The measure before my agency and the nature of my conflicting interest in the measure is as follows:
If disclosure of specific information would violate confidentiality or privilege pursuant to law or rules governing attorneys, a public officer, who is also an attorney, may comply with the disclosure requirements of this section by disclosing the nature of the interest in such a way as to provide the public with notice of the conflict.
9/3/2025
Date Filed Signature

NOTICE: UNDER PROVISIONS OF FLORIDA STATUTES §112.317, A FAILURE TO MAKE ANY REQUIRED DISCLOSURE CONSTITUTES GROUNDS FOR AND MAY BE PUNISHED BY ONE OR MORE OF THE FOLLOWING: IMPEACHMENT, REMOVAL OR SUSPENSION FROM OFFICE OR EMPLOYMENT, DEMOTION, REDUCTION IN SALARY, REPRIMAND, OR A CIVIL PENALTY NOT TO EXCEED \$10,000.



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

### TOPIC/ISSUE:

2025-2026 Budget

### **BACKGROUND:**

Attached is the final budget for the 2025-2026 program year.

### POINTS OF CONSIDERATION:

This budget is based on the following:

- Estimated carry forward funds from current year grants
- Fund transfer from Dislocated Worker to Adult

### **STAFF RECOMMENDATIONS:**

Approve the final 2025-2026 budget.

### **COMMITTEE ACTION:**

Charles Harris made a motion to approve the 2025-2026 budget. Arno Proctor seconded the motion. Motion carried.

### **BOARD ACTION:**

Deb Stanley made a motion to approve the 2025-2026 budget. Ed Suor seconded the motion. Motion carried.



Board Meeting, Wednesday, September 3, 2025 Performance and Monitoring, Tuesday, August 5, 2025

### TOPIC/ISSUE:

Ticket to Work Program Annual Monitoring

### **BACKGROUND:**

The Social Security Administration (SSA) conducts an annual monitoring review of a case sampling within the Ticket to Work program. SSA conducted monitoring in April 2025 for the previous program year. The report is attached.

### **POINTS OF CONSIDERATION:**

There were no issues reported with the case sampling review. One case indicated a case note that did not provide resolution. Staff have reviewed that case and could not locate the reference stated. Since the case was found to be compliant, we did not pursue the issue further. No additional follow-up is required.

### STAFF RECOMMENDATIONS:

Accept and approve the attached monitoring report as presented.

### **COMMITTEE ACTION:**

Jeff Chang made a motion to accept the monitoring report. Brandon Whiteman seconded the motion. Motion carried.

### **BOARD ACTION:**

Mark Paugh made a motion to approve the ANCORP contract. Arno Proctor abstained. Pete Beasley seconded the motion. Motion carried.



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

### TOPIC/ISSUE:

Ocala CEP MOU Modification

### **BACKGROUND:**

Following the execution of the statewide contract with the labor market system Chmura JobsEQ on 8/1/2025, local workforce boards will no longer be able to offer a JobsEQ license to partners. This modification replaces the provision of a JobsEQ license to the CEP with the monetary equivalent, updating the supported amount from \$28,050 plus one (1) staff license to JobsEQ at a value of \$1,950 to a total amount of \$30,000. All other terms and conditions of the MOU shall remain unchanged.

### **POINTS OF CONSIDERATION:**

JobsEQ is the software used for data and analysis on demographics, industries, jobs, trades and wages. We previously contracted directly with Chmura JobsEQ. We now must contract through the negotiated statewide agreement, which reduces the cost per license but also restricts our ability to cost share on licenses with partners.

### STAFF RECOMMENDATIONS:

Approve a modification from \$28,050 plus one (1) staff license to JobsEQ at a value of \$1,950 to a total amount of \$30,000.

### **COMMITTEE ACTION:**

Arno Proctor made a motion to approve the CEP MOU Modification to include (1) staff license for the JobsEQ software and adjusting the value of the contract to \$30,000. Charles Harris seconded the motion. Motion carried.

### **BOARD ACTION:**



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

### TOPIC/ISSUE:

Dislocated Worker fund transfer

### **BACKGROUND:**

Under WIOA local workforce development boards can transfer up to 100% of funding between the Adult and Dislocated Worker programs. Transfers may be done locally up to 25% of the total annual fund allocation. Transfers over 25% of the total annual allocation require formal approval from Florida Commerce.

### **POINTS OF CONSIDERATION:**

We are looking to transfer \$400,000 from our allocation of Dislocated Worker funding and move to Adult Individual Training Account (ITA) funds. We are currently unable to spend our full allocation of DW funding due to low unemployment rates. This transfer will allow us to increase our AD training enrollments from an estimated 127 to 313. This transfer represents 69% of PY 2024 funding allocations.

### STAFF RECOMMENDATIONS:

Approve the transfer of funding from Dislocated Worker to Adult.

### **COMMITTEE ACTION:**

Arno Proctor made a motion to approve the funding transfer from Dislocated Worker to Adult. Pete Beasley seconded the motion. Motion carried.

#### **BOARD ACTION:**



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

#### TOPIC/ISSUE:

Staff adjustment

### **BACKGROUND:**

Due to increased initiatives in Levy County, we recently made the decision to promote our business development staff in Chiefland to Career Center Manager. This adjustment will combine responsibilities. The staff member will retain their current business engagement and outreach responsibilities while leading the staff in our Chiefland office to meet the evolving needs of businesses and job seekers. We adjusted the staff member's salary with an increase of 15%. This is currently the maximum amount of an increase permitted (Policy 200 – Wage and Salary Administration – Personnel Handbook) without Executive Committee approval.

### **POINTS OF CONSIDERATION:**

A total of 20% increase is required to keep the pay scale competitive and in line with positions with similar responsibilities in the organization. We would like to add an additional 5% increase to the original wage adjustment.

### STAFF RECOMMENDATIONS:

Approve an overall increase of 20% with the additional 5% paid retroactive to the date of increased responsibilities.

### **COMMITTEE ACTION:**

Jeff Chang made a motion to approve the total 20% increase for the new Levy Career Center Manager and to pay the 5% compensation retroactive to the date of the increased responsibilities.

### **BOARD ACTION:**



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

### TOPIC/ISSUE:

Finance Interface/Front End RFP

### **BACKGROUND:**

We released a Request for Proposals (RFP) after the initial Request for Information (RFI) from various vendors in search of a replacement for Gazelle. Gazelle is the frontend software used by staff and case managers for processing requisitions and supportive services. Gazelle is scheduled to sunset on December 31, 2025.

### **POINTS OF CONSIDERATION:**

Staff reviewed RFP submissions and watched presentations for two vendors – CSM Consulting and Momentive. After a full review each staff member rated the respondents and their scores were aggregated – attached.

The results of the scoring:

- Momentive 88.98%
- CSM Consulting 86.14%

### STAFF RECOMMENDATIONS:

Staff recommends engaging Momentive in a service agreement to begin the move from Gazelle.

### **COMMITTEE ACTION:**

Arno Proctor made a motion to approve the service agreement with Momentive for new financial interface software. Brandon Whiteman seconded the motion. Motion carried.

### **BOARD ACTION:**



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

### TOPIC/ISSUE:

Payroll, HRIS and Timekeeping System

### **BACKGROUND:**

We are currently using ADP for our payroll and timekeeping system. This system does not provide adequate support for Human Resources, compliance, and ease of payroll functions. Reporting is not intuitive, and staff feels the system is fragmented. We have been looking at other options to streamline onboarding, improve records retention and put a stronger focus on compliance.

### **POINTS OF CONSIDERATION:**

We recently met with both ADP and Paycom to compare system capabilities and Paycom provides a much more robust system. Average annual costs by system:

- ADP \$22.140
- Paycom \$30,590

Difference - \$8,450 annually, \$704.00 monthly

### STAFF RECOMMENDATIONS:

Staff recommend switching to Paycom.

### **COMMITTEE ACTION:**

Arno Proctor made a motion to approve the agreement with Paycom. Brandon Whiteman seconded the motion. Motion carried.

### **BOARD ACTION:**



### Board Meeting – Wednesday, September 3, 2025 Executive Committee - Wednesday, August 27, 2025

### TOPIC/ISSUE:

Leadership Merit Increases

### **BACKGROUND:**

The Subgrantee Agreement requires Board approval of any leadership merit increases of the top management team.

### **POINTS OF CONSIDERATION:**

Both Dale and Cory have shown exceptional leadership over the past two years: Agile staffing; Temp to Perm; Idalia; Broadband; expansion of CDL and Phlebotomy in collaboration with CF in Levy County to cite a few examples. I deferred any recommendations last year because of the issues surrounding regional board consolidation and regional planning. Those issues are resolved for the immediate future.

### STAFF RECOMMENDATIONS:

I recommend both for an increase in compensation of 10%.

I also recommend that Cory's title be changed to Senior Director of Operations this upgrade in title better establishes her role in the company's succession strategy.

### **COMMITTEE ACTION:**

Pete Beasley approved the 10% compensation increase for Dale French and Cory Weaver as well as the title change for Cory Weaver. Charles Harris seconded the motion. Motion carried.

#### **BOARD ACTION:**

	В	OARD MEMBERSH	IIP TERMS - Dece	mber 2025				
	WORKFORCE REP(20%)=8 MEMBERS (AT 33 TOTAL)							
	SECTOR	Industry Sector	NAME	APPOINTED	LENGTH	TERM EXPIRES	COUNTY	
1	Apprenticeship	Uniton	Fred Morgan	7/1/2021	8	2029	Marion	
	CBO/ Barriers	Non-Profit	Theresa Flick	7/1/2021	8	2029	Citrus	
3	CBO/ Barriers	Non-Profit	Charles Harris	7/1/2021	5	2026	Marion	
4	CBO/Barriers-Vet	Veteran's Programs	Michael Belkin	6/18/2025	7	2028	Citrus	
5	Labor	Union	Fred Morgan	7/1/2021	8	2029	Marion	
6	Labor	Union	Andy Starling	7/1/2021	8	2029	Levy	
7	Youth Serving Organization	DCF	Jorge Martinez	7/1/2021	6	2027	Marion	
8	Youth Serving Organization	Education	Tamara Boyle	5/1/2025	5	2029	Levy	
	GOVERNMENT/ EDC 4 SEATS							
9	Economic Development	Economic Development	Steven Baham	9/30/2024	5	2026	Citrus	
10	Economic Development	Economic Development	Vacant		5	2026	Marion	
11	Trans/ Public Housing	Housing	Angela Juraristic	6/21/2023	6	2027	Marion	
12	Voc Rehab	Voc Rehab	Jennifer Roach	1/22/2025	8	2029	All	
	EDUCATION 4 SEATS							
13	Education-Adult	Education	Ben Whitehouse	7/1/2021	6	2027	Marion	
14	Education-Higher Private	Education	Pete Beasley	7/1/2021	8	2029	Marion	
	Education-Higher Public	Education	Mark Paugh	7/1/2021	5	2026	All	
16	Education-School District	Education	Debra Stanley	7/1/2021	7	2028	Citrus	
	PRIVATE SECTOR 17 SEATS		·					
17	Private Sector	Retail	Al Jones	7/1/2021	7	2028	Citrus	
18	Private Sector	Real Estate	Kevin Cunningham	7/1/2021	5	2026	Citrus	
19	Private Sector	Construction	Larry White	6/21/2023	7	2028	Citrus	
20	Private Sector	Publishing	John Murphy	7/1/2021	7	2028	Citrus	
21	Private Sector	Energy	Staci Bertrand	6/21/2023	8	2029	Citrus	
22	Private Sector	Finance	Carl Flanagan	7/1/2021	5	2026	Citrus	
23	Private Sector	Manufacturing	Arno Proctor	7/1/2021	8	2029	Levy	
24	Private Sector		Vacant		6	2027	Levy	
25	Private Sector		Vacant		7	2028	Levy	
26	Private Sector	Banking	Steven Weinstein	9/30/2024	5	2026	Levy	
27	Private Sector	Technology	Edward Suor	1/22/2025	5	2026	Levy	
28	Private Sector		VACANT	7/1/2021	6	2027	Marion	
29	Private Sector	Manufacturing	Darlene Goddard	7/1/2021	5	2026	Marion	
30	Private Sector	Manufacturing	Jeff Chang	7/1/2021	7	2028	Marion	
31	Private Sector	Energy	Kathy Judkins	7/1/2021	5	2026	Marion	
32	Private Sector	Manufacturing	Pat Reddish	7/1/2021	6	2027	Marion	
33	Private Sector	Retail	Equilla Wheeler	7/1/2021	7	2028	Marion	



### Board Meeting Wednesday, December 10, 2025

Approval of 2025-2026 contract
BACKGROUND:
POINTS OF CONSIDERATION:
Please see the attached Contracts Spreadsheet attached for details. Contracts with Board Member conflicts require approval from 2/3rds of the members present.
STAFF RECOMMENDATIONS:
COMMITTEE ACTION:

TOPIC/ISSUE:

**BOARD ACTION:** 

	CareerSource CLM - All Contracts July 1, 2025 - June 30, 2026						
					Board Action		
Item #	Contractor	Purpose/Scope of Work Summary		Funding	12/10/2025	SubContractor	Conflicts
		Master Contracts Requiring 2/3rds Vote					
		Master Contracts Requiring 2/3rds Vote - OJT, CBT, or Apprenticeship Training					
		Opportunities					
1	Novari Care	CBT and/or OJT Training Services - approval but to not exceed	\$	20,000.00			Kathy Judkins



## Board Meeting, Wednesday, December 10, 2025 Executive Committee, Wednesday, November 19, 2025

### TOPIC/ISSUE:

Internal Control Questionnaire

### **BACKGROUND:**

The Internal Control Questionnaire is a monitoring/compliance tool that requires staff to assess various risk areas of our operation and present to the Board for review and certification by the Board Chair.

The ICQ is used by state monitors as part of their local compliance monitoring.

### **POINTS OF CONSIDERATION:**

The ICQ is due at Florida Commerce by 10/31/2025.

### **STAFF RECOMMENDATIONS:**

Request approval for Chair to sign.

### **COMMITTEE ACTION:**

Pete Beasley approved the questionnaire to be signed by the board chair and submitted. Arno Proctor seconded the motion. Motion carried.

### **BOARD ACTION:**

# 2025-2026 Internal Control Questionnaire and Assessment

Bureau of Financial Monitoring and Accountability Florida Department of Commerce

September 30, 2025

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### **OVERVIEW**

### Introduction and Purpose

The Internal Control Questionnaire and Assessment (ICQ) was developed by the Florida Department of Commerce (FloridaCommerce), Bureau of Financial Monitoring and Accountability, as a self-assessment tool to help evaluate whether a system of sound internal control exists within the Local Workforce Development Board (LWDB). An effective system of internal control provides reasonable assurance that management's goals are being properly pursued. Each LWDB's management team sets the tone and has ultimate responsibility for a strong system of internal control.

The self-assessment ratings and responses should reflect the controls in place or identify areas where additional or compensating controls could be enhanced. When the questionnaire and the certification are complete, LWDBs submit them to FloridaCommerce by uploading to SharePoint.

### Definition and Objectives of Internal Control

Internal control is a process, effected by an entity's board of directors, management, and other personnel, designed to provide "reasonable assurance" regarding the achievement of objectives in the following categories:

- Effectiveness and efficiency of operations
- Reliability of financial reporting
- Compliance with applicable laws and regulations

The concept of reasonable assurance implies the internal control system for any entity will offer a reasonable level of assurance that operating objectives can be achieved.

#### Need for Internal Control

Internal control helps to ensure the direction, policies, procedures, and practices designed and approved by management and the governing board are put in place and are functioning as designed/desired. Internal control should be designed to achieve the objectives and adequately safeguard assets from loss or unauthorized use or disposition, and to provide assurance that assets are used solely for authorized purposes in compliance with federal and state laws, regulations, and program compliance requirements. Additionally, Title 2, Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, § 200.303 Internal controls, states:

The recipient and subrecipient must:

- (a) Establish, document, and maintain effective internal control over the Federal award that provides reasonable assurance that the recipient or subrecipient is managing the Federal award in compliance with Federal statutes, regulations, and the terms and conditions of the Federal award. These internal controls should align with the guidance in "Standards for Internal Control in the Federal Government" issued by the Comptroller General of the United States or the "Internal Control-Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).
- (b) Comply with the U.S. Constitution, Federal statutes, regulations, and the terms and conditions of the Federal award.
- (c) Evaluate and monitor the recipient's or subrecipient's compliance with statutes, regulations, and the terms and conditions of Federal awards.
- (d) Take prompt action when instances of noncompliance are identified.
- (e) Take reasonable cybersecurity and other measures to safeguard information including protected personally identifiable information (PII) and other types of information. This also includes information the Federal agency or pass-through entity designates as sensitive or other information the recipient or subrecipient considers sensitive and is consistent with applicable Federal, State, local, and tribal laws regarding privacy and responsibility over confidentiality.

#### What Internal Control Cannot Do

As important as an internal control system is to an organization, an effective system will not guarantee an organization's success. Effective internal control can keep the right people, such as management and the governing board members, informed about the organization's operations and progress toward goals and objectives. However, this control cannot protect against economic downturns or make an understaffed entity operate at full capacity. Internal control can only provide *reasonable, but not absolute, assurance* the entity's objectives can be met. Due to limitations inherent to all internal control systems, breakdowns in the internal control system may be caused by a simple error or mistake, or by faulty judgments made at any level of management. In addition, control may be circumvented by collusion or by management override. The design of the internal control system is dependent upon the resources available, which means there must be a cost-benefit analysis performed as part of designing the internal control system.

### Five Components of Internal Control

• **Control Environment** – is the set of standards, processes, and structures that provide the basis for carrying out internal control across the organization. The board of directors and senior

- management establish the tone at the top regarding the importance of internal control and expected standards of conduct.
- Risk Assessment involves a dynamic and iterative process for identifying and analyzing risks to
  achieving the entity's objectives, forming a basis for determining how risks should be managed.

  Management considers possible changes in the external environment and within its own business
  model that may impede its ability to achieve objectives.
- Control Activities are the actions established by policies and procedures to help ensure that
  management directives mitigate risks so the achievement of objectives are carried out. Control
  activities are performed at all levels of the entity and at various stages within business processes, and
  over the technology environment.
- Information and Communication are necessary for the entity to carry out internal control responsibilities in support of achieving its objectives. Communication occurs both internally and externally and provides the organization with the information needed to carry out day-to-day internal control activities. Communication enables personnel to understand internal control responsibilities and their importance to the achievement of objectives.
- Monitoring are ongoing evaluations, separate evaluations, or some combination of the two used
  to ascertain whether the components of internal controls, including controls to affect the principles
  within each component, are present and functioning. Findings are evaluated and deficiencies are
  communicated in a timely manner, with serious matters reported to senior management and to the
  board of directors.

### Makeup of the ICQ

Subsequent sections of this document emphasize the "17 Principles" of internal control developed by the COSO and presented in the Internal Controls – Integrated Framework. The five components of internal control listed above are fundamentally the same as the five standards of internal control and reflect the same concepts as the "Standards for Internal Control in the Federal Government."

The principles are reflected in groupings of questions related to major areas of control focus within the organization. Each question represents an element or characteristic of control that is or can be used to promote the assurance that operations are executed as management intended.

It should be noted that entities may have adequate internal control even though some or all of the listed characteristics are not present. Entities could have other appropriate internal control operating effectively that are not included here. The entity will need to exercise judgment in determining the most appropriate

and cost-effective internal control in any given environment or circumstance to provide reasonable assurance for compliance with federal program requirements.

### Completing the Questionnaire

On a scale of 1 to 5, with "1" indicating the area of greatest need for improvements in internal control and "5" indicating that a very strong internal control exists, select the number that best describes your current operating environment. Please provide details in the comments/explanations column for each statement with a score of 1 or 2. For questions requiring a narrative, please provide in the comments/explanations column.

### Certification of Self-Assessment of Internal Controls

Attachment A includes a certification which should be completed and signed by the LWDB Executive Director, then reviewed, and signed by the LWDB Chair or their designee, and uploaded to SharePoint.

CONTROL ENVIRONMENT		l l	ocedur		of Pol	esses	
				3	4	trong 5	Comments/Explanations
Prin	ciple 1. The organization demonstrates a commitment to integrity and	1 ethica	2 al value		-		
1.	The LWDB's management and board of directors' commitment to integrity and ethical behavior is consistently and effectively communicated throughout the LWDB, both in words and deeds.						
2.	The LWDB has a code of conduct and/or ethics policy that is periodically updated and has been communicated to all staff, board members, and contracted service providers. Provide the date of the last code of conduct/ethics policy update. How was this update communicated to all staff?						
3.	When the LWDB hires employees from outside of the organization the person is trained or made aware of the importance of high ethical standards and sound internal control. <b>How is ethics training provided to new staff?</b>						
4.	The LWDB management has processes in place to evaluate the performance of staff and contracted service providers against the expected standards of conduct.						
	ciple 2. The board of directors demonstrates independence from manasight of the development and performance of internal controls.	gemei	nt and	exerci	ses		
5.	The board of directors define, maintain, and periodically evaluate the skills and expertise needed among its members to enable them to question and scrutinize management's activities and present alternate views, and act when faced with obvious or suspected wrongdoing.						
6.	The board of directors oversees the LWDB's design, implementation, and operation of the organizational structure so the board of directors can fulfill its responsibilities.						
7.	The board of directors and/or audit committee maintains a direct line of communication with the LDWB's external auditors and internal monitors.						
8.	The board of directors establishes the expectations and evaluates the performance of the chief executive officer or equivalent role.						

Principle 3. Management establishes, with LDWB oversight, organizational structure, reporting lines,							
and	appropriate authorities and responsibilities in the pursuit of objectives.	•					
9.	Management periodically reviews and modifies the organizational structure	ПП					
	of the LWDB in light of anticipated changing conditions or revised		Ш	Ш	Ш	Ш	
	priorities. Please provide the date of last review.						
10.	Specific lines of authority and responsibility are established to ensure						
	compliance with federal and state laws and regulations and a proper			ш	ш	ш	
	segregation of duties.						
11.	The LWDB management maintains documentation of controls, including						
	changes to controls, to meet operational needs and retain organizational			Ш	Ш	Ш	
	knowledge.						
Prin	ciple 4. The organization demonstrates a commitment to attract, devel	lop, ar	nd reta	in com	petent		
indi	viduals in alignment with objectives.				_		
12.	The LWDB's recruitment processes are centered on competencies necessary	Ιп					
	for success in the proposed role.		Ш			Ш	
13.	The LWDB provides training opportunities or continuing education to					П	
	develop and retain sufficient and competent personnel. Training includes a						
	focus on managing awards in compliance with federal and state statutes,						
	regulations, and the terms and conditions of the award.						
14.	The LWDB has succession plans for senior management positions and					П	
	contingency plans for assignments of responsibilities important for internal						
	control. Describe the succession and/or contingency planning for						
	senior management positions.						
	ciple 5. The organization evaluates performance and holds individuals	accor	ıntable	for th	eir inte	ernal	
	rol responsibilities in the pursuit of objectives.	1					
15.	Job descriptions include appropriate knowledge and skill requirements for						
	all employees. Components of performance expectations are consistent with		_				
	federal and state requirements applicable to each position. For all employees,						
	the LWDB regularly evaluates performance and shares the results with the						
	employee.						

16.	The LWDB has mechanisms in place to ensure that all required information						
	is timely published to the LWDB's website in a manner easily accessed by						
	the public in compliance with laws, regulations, and provisions of grant						
	agreements.						
17.	The LWDB's management structure and tone at the top helps establish and						
	enforce individual accountability for performance of internal control			Ш			
	responsibilities.						
18.	The LWDB has policies, processes, and controls in place to evaluate						
	performance and promote accountability of contracted service providers						
	(and other business partners) and their internal control responsibilities.						
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		1	2	3	4	5	Comments/Explanations
							Comments, Emplanations
Princ	iple 6. The organization defines objectives clearly to enable the identifi	icatio	n of ris		define		· <b>1</b>
	ciple 6. The organization defines objectives clearly to enable the identifit tolerances.	icatio	n of ris		define		
risks	, ,	icatio	n of ris		define		•
	Management establishes a materiality threshold for each of its major	icatio	n of ris		define		· •
risks	tolerances.	icatio	n of ris		define		· •
19.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.		n of ris		define		
19.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the		n of ris		define		. •
19. 20.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance.		n of ris		define		
19. 20.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance.  The LWDB sets entity-wide financial reporting controls and assesses the		n of ris		define		
19. 20.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance.  The LWDB sets entity-wide financial reporting controls and assesses the risks that those controls will not prevent material misstatements, errors, or		n of ris		define		
19.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance.  The LWDB sets entity-wide financial reporting controls and assesses the risks that those controls will not prevent material misstatements, errors, or omissions in the financial statements. Financial reporting controls are		n of ris		define		
19. 20. 21.	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance.  The LWDB sets entity-wide financial reporting controls and assesses the risks that those controls will not prevent material misstatements, errors, or omissions in the financial statements. Financial reporting controls are consistent with the requirements of federal awards.			ks and			
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19. 20. 21. <b>Princ</b>	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance. The LWDB sets entity-wide financial reporting controls and assesses the risks that those controls will not prevent material misstatements, errors, or omissions in the financial statements. Financial reporting controls are consistent with the requirements of federal awards.  Ciple 7. The organization identifies risks to the achievement of its objectionalyzes risks as a basis for determining how the risks should be managed.  Management ensures that risk identification and analysis consider internal	tives		ks and			
20. Princand a	Management establishes a materiality threshold for each of its major objectives and identifies risk at each location where the LWDB conducts activities.  Management uses operational objectives as a basis for allocating the resources needed to achieve desired operational and financial performance.  The LWDB sets entity-wide financial reporting controls and assesses the risks that those controls will not prevent material misstatements, errors, or omissions in the financial statements. Financial reporting controls are consistent with the requirements of federal awards.  Eiple 7. The organization identifies risks to the achievement of its objectionallyzes risks as a basis for determining how the risks should be managed.	tives		ks and			

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	Weak Strong				rong		
		1	2	3	4	5	Comments/Explanations
23.	The LWDB adequately and effectively manages risks to the organization						
	and has designed internal controls in order to mitigate the known risks.						
	What new controls, if any, have been implemented since the prior						
	year and which organizational risks do they mitigate?						
24.	The LWDB's risk identification/assessment is broad and includes both						
	internal and external business partners and contracted service providers.						
Prin	ciple 8. The organization considers the potential for fraud in assessing	risks t	o the a	chieve	ment o	of	
obje	ctives.						
25.	The LWDB periodically performs an assessment of each of its operating						
	locations' exposure to fraudulent activity and how the operations could be						
	impacted. When was the last assessment performed on each operating						
	location to identify any fraudulent activity? What is the assessment						
	frequency?						
26.	The LWDB's assessment of fraud risks considers opportunities for:						
	<ul> <li>unauthorized acquisition, use and disposal of assets;</li> </ul>						
	<ul> <li>altering accounting and reporting records;</li> </ul>						
	corruption such as bribery or other illegal acts; and						
	other forms of misconduct, such as waste and abuse.						
	Provide a narrative of the system/process for safeguarding cash on						
	hand, such as prepaid program items (i.e. gas cards, Visa cards)						
	against unauthorized use/distribution.						

Prin	ciple 9. The organization identifies, assesses, and responds to changes the	hat c	ould s	gnifica	ntly in	npact	
the s	ystem of internal control.						
27.	The LWDB has mechanisms in place to identify and react to significant						
	changes presented by internal conditions including the LWDB's programs or						
	activities, oversight structure, organizational structure, personnel, and						
	technology that could affect the achievement of objectives. Describe the						
	mechanisms in place to identify and react to significant changes						
	presented by internal conditions, such as what type of event or						
	condition activates the review mechanism.						
28.	The LWDB has mechanisms in place to identify and react to significant						
	changes presented by external conditions including governmental, economic,						
	technological, legal, regulatory, and physical environments that could affect						
	the achievement of objectives.						
29.	Considering significant changes affecting the LWDB, existing controls have						
	been identified and revised to mitigate risks.						
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Prin	ciple 10. The organization selects and develops control activities that control to the achievement of objectives to acceptable levels.  The LWDB has a written business continuity plan which includes	Pt We	ocedu. ak 2	res, and	Proce St	trong 5	Comments/Explanations
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Prine risks	ciple 10. The organization selects and develops control activities that control to the achievement of objectives to acceptable levels.  The LWDB has a written business continuity plan which includes contingencies for business processes, assets, human resources, and business partners, and is periodically evaluated and updated to ensure continuity of	Pt We	ocedu. ak 2	res, and	Proce St	trong 5	Comments/Explanations
Prine risks	ciple 10. The organization selects and develops control activities that control to the achievement of objectives to acceptable levels.  The LWDB has a written business continuity plan which includes contingencies for business processes, assets, human resources, and business	Pt We	ocedu. ak 2	res, and	Proce St	trong 5	Comments/Explanations
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Princrisks 30.	ciple 10. The organization selects and develops control activities that control to the achievement of objectives to acceptable levels.  The LWDB has a written business continuity plan which includes contingencies for business processes, assets, human resources, and business partners, and is periodically evaluated and updated to ensure continuity of operations to achieve program objectives.  Controls employed by the LWDB include authorizations, approvals, comparisons, physical counts, reconciliations, supervisory controls, and	Pt We	ocedu. ak 2	res, and	Proce St	trong 5	Comments/Explanations

Principle 11. The organization selects and develops general control activities over technology to support							
the a	chievement of objectives.						
32.	The LWDB periodically (e.g., quarterly, semiannually) reviews system						
	privileges and access controls to the different applications and databases						
	within the IT infrastructure to determine whether system privileges and						
	access controls are appropriate. How frequently (quarterly,						
	semiannually, etc.) are system privileges reviewed?						
33.	Management selects and develops control activities that are designed and						
	implemented to restrict technology access rights to authorized users						
	commensurate with their job responsibilities and to protect the						
	organization's assets from external threats.						
34.	Management has identified the appropriate technology controls that address						
	the risks of using applications hosted by third parties.						
35.	The LWDB has considered the protection of personally identifiable						
	information (PII), as defined in section 501.171(1)(g)1, F.S., of its						
	employees, participants/clients and vendors, and have designed and						
	implemented policies that mitigate the associated risks.						
36.	The LWDB has established organizational processes and procedures to					П	
	address cybersecurity risks to its critical information infrastructure.						
	(Reference: National Institute of Standards and Technology (NIST)						
	Cybersecurity Framework)						
	What measures are being taken to address the risk of cybersecurity						
	in the organization?						

	ciple 12. The organization deploys control activities through policies the procedures that put policies into action.				
37.	The LWDB has policies and procedures addressing proper segregation of duties between the authorization, custody, and recordkeeping for the following tasks, if applicable: Prepaid Program Items (Participant Support Costs), Cash/Receivables, Equipment, Payables/Disbursements, Procurement/Contracting, and Payroll/Human Resources.				
38.	The LWDB has written procedures that minimize the time elapsing between the receipt of advanced funds and disbursement of funds as required by 2 CFR 200.305(b)(1).				
39.	The LWDB has processes to ensure the timely submission of required reporting (i.e., financial reports, performance reports, audit reports, internal monitoring reviews, or timely resolution of audit findings).				
40.	The LWDB has a records retention policy and has implemented internal controls to ensure all records are retained, safeguarded, and accessible, demonstrating compliance with laws, regulations, and provisions of contracts and grant agreements.				
41.	LWDB periodically reviews policies, procedures, and related control activities for continued relevance and effectiveness. Changes may occur in personnel, operational processes, information technology, or governmental regulations.				

INFORMATION AND COMMUNICATION				sment o		-	
					S	trong	
		1	2	3	4	5	Comments/Explanations
Principle 13. The organization obtains or generates and uses relevant, quality information to support the functioning of internal control.							
42.	Federal, state, or grant program rules or regulations are reviewed by one or more of the following: governing board, audit, finance, or other type committee. <b>How often are these reviewed?</b>						
43.	The LWDB considers both internal and external sources of data when identifying relevant information to use in the operation of internal control.						
44.	The LWDB has controls in place to ensure costs are accurately recorded and allocated to the benefiting federal/state fund or grant.						
	ciple 14. The organization internally communicates quality informati onsibilities for internal control, necessary to support the functioning of		U	,	ves and	d	
45.	Communication exists between personnel, management, and the board of directors so that quality information is obtained to help management achieve the LWDB's objectives.						
46.	There is a process to quickly disseminate critical information throughout the LWDB when necessary. <b>Provide a description of the dissemination process.</b>						
47.	Management has a process for the development, approval and implementation of policy updates and communicates those updates to staff.						

	ciple 15. The organization communicates with external parties regard	ling ma	atters a	ffecting	g the		
	tioning of internal controls.						
48.	The LWDB has a means for anyone to report suspected improprieties						
	regarding fraud; errors in financial reporting, procurement, and						
	contracting; improper use or disposition of equipment; and						
	misrepresentation or false statements.						
	Describe the process of how someone could report improprieties.						
	Who receives/processes/investigates, etc.?						
49.	The LWDB has processes in place to communicate relevant and timely						
	information to external parties.						
50.	The LWDB has processes in place to communicate the results of reports						
	provided by the following external parties: Independent Auditor,						
	FloridaCommerce Bureau of Financial Monitoring and Accountability,						
	FloridaCommerce Bureau of One-Stop and Program Support,						
	FloridaCommerce Office of Inspector General, Florida Auditor General,						
	and federal awarding agencies (U.S. Department of Labor, U.S.						
	Department of Health and Human Services, and U.S. Department of						
	Agriculture to the Board of Directors).						
						Policies,	
M(	ONITORING ACTIVITIES			lures, a	nd Pro		
		W	<sup>7</sup> eak			Stron	
		1 1	2				6 Comments/Explanations
	ciple 16. The organization selects, develops, and performs ongoing and		_	e evalu	ations	to	
	ertain whether the components of internal controls are present and fun		ng.		<u>, , , , , , , , , , , , , , , , , , , </u>		
51.	The LWDB periodically evaluates its business processes such as cash				J   L	╛╽┖	J
	management, comparison of budget to actual results, repayment o						
	reprogramming of interest earnings, draw down of funds, procurement, and						
	contracting activities. Describe the process of how funding decisions	s					
	are determined. What are the criteria, who initiates/approves, etc.?						

				sment			
M(	ONITORING ACTIVITIES	Procedures, and Processes					
		Wea	k		S	trong	
		1	2	3	4	5	Comments/Explanations
52.	The LWDB considers the level of staffing, training and skills of people						
	performing the monitoring given the environment and monitoring activities						
	which include observations, inquiries, and inspection of source documents.						
53.	LWDB management periodically visits all career center locations in its local						
	area (including subrecipients) to ensure the policies and procedures are						
	being followed and functioning as intended. When was the most recent						
	visit performed, by whom, and who were the results communicated						
	to?						
Prin	ciple 17. The organization evaluates and communicates internal control	ol defici	encies	in a tim	ely ma	nner	
to th	ose parties responsible for taking corrective action, including senior ma	anagen	nent an	d the bo	oard of		
dire	ctors, as appropriate.						
54.	The LWDB management takes adequate and timely actions to correct						
	deficiencies identified by the external auditors, financial and programmatic						
	monitoring, or internal reviews.						
55.	The LWDB monitors all subrecipients to ensure that federal funds provided						
33.	are expended only for allowable activities, goods, and services and						
	communicates the monitoring results to the board of directors.						
	Are subrecipient monitoring activities outsourced to a third party? If						
	so, provide the name of the party that performs the subrecipient						
	monitoring activities.						

## ATTACHMENT A

## Florida Department of Commerce Certification of Self-Assessment of Internal Controls

Local Workforce Development Board Number:
To be completed by the Executive Director:
A self-assessment of internal control has been conducted for the 2025-2026 fiscal monitoring period. As part of this self-assessment, the Internal Control Questionnaire developed by the Florida Department of Commerce has been completed and is available for review.
Signature:
Printed Name:
Title:
Date:
To be completed by the Board Chairperson or their designee:
I have reviewed the self-assessment of internal control that was conducted for the 2025-2026 fiscal
monitoring period.
Signature:
Printed Name:
Title:
Date:
Please scan and upload to SharePoint an executed copy of this certification on or before <b>October 31, 2025</b> .



## **Board of Directors Wednesday, December 10, 2025**

Comcast Grant
BACKGROUND:
Staff applied for a grant with Comcast in September 2025. The purpose of the grant application was to offset additional costs associated with inclusion of Fiber Optics training in our current YouthBuild program. Our grant application was in the amount of \$33,000.
POINTS OF CONSIDERATION:
We were notified on December 2, 2025, that we were awarded the grant for our full requested amount. This will cover costs for 20 YouthBuild participants for the Fiber Bootcamp, class graduation facility costs, completion incentives and overhead costs.
STAFF RECOMMENDATIONS:
Approve acceptance of the Comcast grant in the amount of \$33,000.00.
COMMITTEE ACTION:

TOPIC/ISSUE:



## **Board of Directors Wednesday, December 10, 2025**

DAGROROUD.
Staff applied for a grant with Comcast in September 2025. The purpose of the grant application was to offset additional costs associated with inclusion of Fiber Optics training in our current YouthBuild program.
POINTS OF CONSIDERATION:
\$6630.00 of the funds are earmarked for graduation facility rental and completion incentives that will be paid to participants by Eckerd.
STAFF RECOMMENDATIONS:
Approve modifying Eckerd Connects contract in the amount of \$6630.00.
COMMITTEE ACTION:
BOARD ACTION:

TOPIC/ISSUE:

BACKGROUND.

**Eckerd Contract Modification** 



## Board Meeting, Wednesday, December 10, 2025 Performance and Monitoring Committee, Tuesday, November 4, 2025

## TOPIC/ISSUE:

Subrecipient monitoring

## **BACKGROUND:**

We are required to monitor subrecipients annually to ensure that they remain in compliance with contractual obligations. The attached monitoring report is for program year 2024-2025.

## **POINTS OF CONSIDERATION:**

Powell and Jones conducted a monitoring of Eckerd Connects that concluded on September 25, 2025. One issue was identified in Procedure 1. The sub-recipients Unique Entity Identifier (UEI) was not listed in the agreement. This will be corrected through modification.

## STAFF RECOMMENDATIONS:

Accept the audit report as presented.

## **COMMITTEE ACTION:**

Theresa Flick made a motion to accept the monitoring report. Jeff Chang seconded the motion. Motion carried.



## CAREERSOURCE CITRUS LEVY MARION Education and Industry Consortium

## **MINUTES**

DATE: November 13, 2025
PLACE: CareerSource CLM

2703 NE 14th Street, Ocala, FL 34470

TIME: 9:00 a.m.

MEMBERS PRESENT MEMBERS ABSENT

Bob Rutemiller
Joe Corley
Katherine Otte
Marci Holder

Ashley Shorb
Dr. Jennifer Fryns
Tanya Taylor
Tim Gilbert

Rebecca Johnson

## **Other Attendees**

Rusty Skinner, CSCLM

Dale French, CSCLM

Cory Weaver, CSCLM

Cira Schnettler, CSCLM

Tony Waterson, One Stop Operator

Kristen Barry, One Stop Operator

## **CALL TO ORDER**

The meeting was called to order by Joe Corley, Chair, at 9:00 a.m.

## **ROLL CALL**

Cira Schnettler called roll and a quorum was declared present.

## **APPROVAL OF MINUTES**

A quorum was present to approve the minutes from the February 6, 2025, May 8, 2025, and August 14, 2025, meetings. Bob Rutemiller made a motion to approve the minutes. Katherine Otte seconded the motion. Motion carried.

## **PRESENTATION**

Cory Weaver gave an overview of the presentation. She reviewed the committee's purpose and answered questions on how the committee plans to fulfill the purpose.

The committee will meet its objectives through discussion and presentations:

- Talent needs of local industry targeted sectors will be identified.
- Educational partners will present courses and certifications currently available as well as promote upcoming programs and projects in development.
- CareerSource CLM will review training programs offered through business services.

## **Prior Meeting Insights**

Cory Weaver reviewed a summary of previous discussions by the committee, which included action steps discussed at the previous meeting.

- Goals and the strategies to meet the goals.
- Expand the membership.
- Identify curriculums and local training providers to align with business needs.
- Create industry subcommittees.

## Industry Snapshot, Top 25 Occupations, and Talent Supply

The committee provided the feedback below on the report:

- Healthcare, construction, and the professional industries are trending with higher demand in the 5-year forecast, in contrast to manufacturing, transportation, and logistics trending stagnant or down.
- Cory Weaver welcomed the committee to make suggestions for high demand occupations, so that the educational partners can ensure they are meeting the needs of local businesses.
- Bob Rutemiller noted that the salaries for highlighted occupations are barely above the poverty levels for families.
- Marci Holder shared that there are not enough applicants for nursing aide vacancies.

## **Educational Awards, Skills Gap**

- Cory Weaver reviewed the list of certificates available through local educational partners.
- There continues to be challenges with recruiting certified therapists, lab scientists, and surgical technicians.
- There is a need for individuals certified in electrical engineering.
- Many high school students are not skilled in Microsoft products like Excel, and Word. It was noted that there is not currently a curriculum in general education for learning Microsoft products.
- Communication and soft skills continue to be an issue.
- The Skill-up Metrix program that CareerSource CLM offers was reviewed.
- Marci Holder, in a recent survey sent to business owners through the Citrus County Chamber of Commerce, found that a qualified workforce was a number one priority. Members of the committee that also serve on county Chambers will work to integrate more of CareerSource marketing materials into their memberships.
- The unemployment rate will have fluctuations between late summer and the holiday season.

## **NEXT STEPS**

The committee discussed actionable items for next steps:

- Formalize industry and AI subcommittees.
- Increase business representation on the committee.

Identify ways to reach a variety of audiences to market the programs
 CareerSource offers. Rusty Skinner explained that despite a robust marketing
 strategy there are still many challenges to engaging businesses to use the
 programs offered.

## **PUBLIC COMMENT**

None

## **MATTERS FROM THE FLOOR**

None

## **ADJOURNMENT**

There being no further business, the meeting adjourned at 10:40 a.m.

APPROVED:			



# EDUCATION & INDUSTRY CONSORTIUM







## CONSORTIUM BACKGROUND

Signed into law May 15<sup>th</sup>, 2024, F.S. 445.007(15) requires each local workforce development board to create an Education and Industry Consortium composed of representatives of education and businesses in the local service area.

**Purpose**: The purpose of the consortium is to foster collaboration between education and industry to help align educational programming to address evolving workforce needs in our community. Through strategic partnerships, data-driven insights and innovative solutions, we aim to create strategies to empower learners and support businesses in building a skilled and adaptable workforce.



Talent Needs of Local Industry
Targeted Sectors



Education Offerings Available



Labor Market Information
Talent Pipeline

## **Prior Meeting Insights**

- The committee discussed the following action steps:
  - Setting committee goals and strategies to meet them
  - Seek additional industry-based committee members (private business, chamber reps, industry associations)
  - Identify training partners' programs/curriculum and ensure they align with industry needs
  - Form industry sub committees



## **Industry Snapshot**

		Current 5-			5-Year H	listory	5-Year Forecast		
NAICS	Industry	Empl	Avg Ann Wages	ιQ	Empl Change	Ann %	Total Demand	Empl Growth	Ann % Growth
621 -		25.444	465.404	4.47	2 222	2 = 2 (	4.4.705	2 2 2 2	4 70/
623	Health Care	26,111	\$65,184	1.17	3,080	2.5%	14,785	2,290	1.7%
624	Social Assistance	3,563	\$31,824	0.60	-86	-0.5%	2,524	294	1.6%
23	Construction	17,242	\$55,547	1.56	2,062	2.6%	8,741	1,373	1.5%
31	Manufacturing	11,112	\$60,869	0.77	195	0.4%	6,522	792	1.4%
61	Educational Services	12,571	\$44,348	0.84	646	1.1%	6,715	665	1.0%
48	Transportation and Warehousing	8,014	\$49,575	0.86	1,721	5.0%	5,003	614	1.5%
54	Professional, Scientific, and Technical Services	7,206	\$69,834	0.54	1,039	3.2%	3,556	612	1.6%
	Total - All Industries	184,608		1.00	20,369	2.4%			

Source: JobsEQ

## **Top 25 Occupations**

SOC   Occupation   Empl   Mean Ann   Wear Ann   Wear   LQ   Empl Change   Ann %   Total Demand   Empl Growth   Ann % Growth										
Soc   Cocupation   Empl   Wages   LQ   Empl Change   Ann %   Total Demand   Empl Growth   Ann % Growth   Script   Scri				Current		5-Year I	History		5-Year Forecast	
Section   Sect										
A1-2031   Retail Salespersons   6,553   \$37,200   1.51   687   2.2%   5,270   366   1.1%   4.1-2011   Cashiers   4,606   \$30,400   1.32   331   1.5%   4,488   25   0.1%   35-37065   \$40,424   \$36,600   1.38   995   5.5%   4,116   466   2.1%   35-3031   Waiters and Waitresses   3,408   \$38,300   1.33   374   2.4%   3,669   160   0.9%   37-2011   Housekeeping Cleaners   2,709   \$33,000   1.02   150   1.1%   2,210   180   1.3%   1.3%   37-2012   1.3%   3,669   160   0.9%   3.5%   2,052   274   2.4%   3,669   3.5%   2,052   274   2.4%   3,4061   2.4%   3,4051   2.4%   3		· ·	•			-			•	
41-2011   Cashiers			· · · · · ·	· · ·						
\$3-7065 Stockers and Order Fillers		·								
35-3031   Waiters and Waitresses   3,408   \$38,300   1.33   374   2.4%   3,669   160   0.9%			,							
Janitors and Cleaners, Except Maids and Housekeeping Cleaners   2,709   \$33,000   1.02   150   1.1%   2,210   180   1.3%   1.3%   1.26   1.2%   1.2										
37-2011   Housekeeping Cleaners   2,709   \$33,000   1.02   150   1.1%   2,210   180   1.3%	35-3031	Waiters and Waitresses	3,408	\$38,300	1.33	374	2.4%	3,669	160	0.9%
Laborers and Freight, Stock, and Material 53-7062 Movers, Hand 2,917 \$37,200 0.88 523 4.0% 2,163 204 1.4% 43-4051 Customer Service Representatives 2,969 \$41,200 0.98 469 3.5% 2,052 72 0.5% 35-2014 Cooks, Restaurant 2,183 \$35,700 1.36 509 5.5% 2,052 274 2.4% 43-9061 Office Clerks, General 3,159 \$41,800 1.11 205 1.4% 1,980 71 0.4% 11-1021 General and Operations Managers 3,820 \$109,800 0.94 991 6.2% 1,877 298 1.5% 13-1122 Personal Care Aides 2,055 \$33,100 0.57 391 4.3% 1,830 251 2.3% 53-3032 Heavy and Tractor-Trailer Truck Drivers 2,957 \$53,300 1.19 391 2.9% 1,824 245 1.6% 31-1131 Nursing Assistants 2,264 \$37,200 1.41 186 1.7% 1,772 127 1.1% 37-3011 Landscaping and Groundskeeping Workers 47-2061 Construction Laborers First-Line Supervisors of Food Preparation and 35-1012 Serving Workers 1,585 \$43,000 1.18 289 4.1% 1,327 126 1.5% 37-2012 Maids and Housekeeping Cleaners 1,528 \$31,600 1.17 214 3.1% 1,245 95 1.29 1141 Registered Nurses 3,672 \$83,200 0.98 625 3.8% 1,235 273 1.4% 41-1011 First-Line Supervisors of Retail Sales Workers 2,288 \$55,000 1.44 149 1.4% 1,195 73 0.6% 5ecretaries and Administrative Assistants, 5ecretaries and Administrative Assistants, 43-6014 Except Legal, Medical, and Executive 1,874 \$42,000 0.89 71 0.8% 1,143 92 1.0% 43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,770 \$49,000 1.01 15 0.2% 1,086 48 0.5%		Janitors and Cleaners, Except Maids and								
53-7062         Movers, Hand         2,917         \$37,200         0.88         523         4.0%         2,163         204         1.4%           43-4051         Customer Service Representatives         2,969         \$41,200         0.98         469         3.5%         2,052         72         0.5%           35-2014         Cooks, Restaurant         2,183         \$35,700         1.36         509         5.5%         2,052         274         2.4%           43-9061         Office Clerks, General         3,159         \$41,800         1.11         205         1.4%         1,980         71         0.4%           11-1021         General and Operations Managers         3,820         \$109,800         0.94         991         6.2%         1,877         298         1.5%           31-1122         Personal Care Aides         2,055         \$33,100         0.57         391         4.3%         1,830         251         2.3%           53-3032         Heavy and Tractor-Trailer Truck Drivers         2,927         \$53,300         1.19         391         4.3%         1,830         251         2.3%           31-1131         Nursing Assistants         2,264         \$37,200         1.41         186         1.7%	37-2011	Housekeeping Cleaners	2,709	\$33,000	1.02	150	1.1%	2,210	180	1.3%
A3-4051   Customer Service Representatives   2,969   \$41,200   0.98   469   3.5%   2,052   72   0.5%   35-2014   Cooks, Restaurant   2,183   \$35,700   1.36   509   5.5%   2,052   274   2.4%   43-9061   Office Clerks, General   3,159   \$41,800   1.11   205   1.4%   1,980   71   0.4%   1,980   71   0.4%   1,021   General and Operations Managers   3,820   \$109,800   0.94   991   6.2%   1,877   298   1.5%   31-1122   Personal Care Aides   2,055   \$33,100   0.57   391   4.3%   1,830   251   2.3%   53-3032   Heavy and Tractor-Trailer Truck Drivers   2,927   \$53,300   1.19   391   2.9%   1,824   245   1.6%   31-1131   Nursing Assistants   2,264   \$37,200   1.41   1.86   1.7%   1,772   127   1.1%   37-3011   Landscaping and Groundskeeping Workers   2,299   \$36,100   1.76   1.81   1.7%   1,720   163   1.4%   47-2061   Construction Laborers   2,577   \$41,900   1.59   376   3.2%   1,336   243   1.8%   53-1012   Serving Workers   1,585   \$43,000   1.18   289   4.1%   1,327   126   1.5%   37-2012   Maids and Housekeeping Cleaners   1,528   \$31,600   1.17   214   3.1%   1,245   95   1.2%   29-1141   Registered Nurses   3,672   \$83,200   0.98   625   3.8%   1,235   273   1.4%   41-1011   First-Line Supervisors of Retail Sales Workers   2,288   \$55,000   1.44   149   1.4%   1,195   73   0.6%   35-2021   Food Preparation Workers   1,272   \$34,600   1.28   137   2.3%   1,151   38   0.6%   Secretaries and Administrative Assistants,   2,288   \$55,000   1.04   149   1.4%   1,195   73   0.6%   43-3031   Bookkeeping, Accounting, and Auditing Clerks   1,874   \$42,000   0.89   71   0.8%   1,143   92   1.0%   43-3031   Bookkeeping, Accounting, and Auditing Clerks   1,874   \$42,000   1.04   259   3.1%   1,048   143   1.5%   49-9071   Maintenance and Repair Workers, General   1,834   \$47,400   1.04   259   3.1%   1,048   143   1.5%   49-9071   Maintenance and Repair Workers, General   1,834   \$47,400   1.04   259   3.1%   1,048   143   1.5%   49-9071   1.08   1.08   1.08   1.08   1.08   1.08   1.08   1.08   1.08   1.08   1.08   1.08   1		Laborers and Freight, Stock, and Material								
35-2014         Cooks, Restaurant         2,183         \$35,700         1.36         509         5.5%         2,052         274         2.4%           43-9061         Office Clerks, General         3,159         \$41,800         1.11         205         1.4%         1,980         71         0.4%           11-1021         General and Operations Managers         3,820         \$109,800         0.94         991         6.2%         1,877         298         1.5%           31-1122         Personal Care Aides         2,055         \$33,300         0.57         391         4.3%         1,830         251         2.3%           53-3032         Heavy and Tractor-Trailer Truck Drivers         2,927         \$53,300         1.19         391         4.3%         1,830         251         2.3%           33-3031         Heavy and Tractor-Trailer Truck Drivers         2,927         \$53,300         1.19         391         4.3%         1,830         251         2.3%           31-1131         Nursing Assistants         2,264         \$37,200         1.41         186         1.7%         1,772         127         1.1%           47-2061         Construction Laborers         2,577         \$41,900         1.59         376	53-7062	Movers, Hand	2,917	\$37,200	0.88	523	4.0%	2,163	204	1.4%
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37-3011 Landscaping and Groundskeeping Workers 2,299 \$36,100 1.76 181 1.7% 1,720 163 1.4% 47-2061 Construction Laborers 2,577 \$41,900 1.59 376 3.2% 1,336 243 1.8% First-Line Supervisors of Food Preparation and 35-1012 Serving Workers 1,585 \$43,000 1.18 289 4.1% 1,327 126 1.5% 37-2012 Maids and Housekeeping Cleaners 1,528 \$31,600 1.17 214 3.1% 1,245 95 1.2% 29-1141 Registered Nurses 3,672 \$83,200 0.98 625 3.8% 1,235 273 1.4% 41-1011 First-Line Supervisors of Retail Sales Workers 2,288 \$55,000 1.44 149 1.4% 1,195 73 0.6% Secretaries and Administrative Assistants, Secretaries and Administrative Assistants, Except Legal, Medical, and Executive 1,874 \$42,000 0.89 71 0.8% 1,143 92 1.0% 43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,770 \$49,000 1.01 15 0.2% 1,086 48 0.5% 49-9071 Maintenance and Repair Workers, General 1,834 \$47,400 1.04 259 3.1% 1,048 143 1.5%	53-3032	Heavy and Tractor-Trailer Truck Drivers	2,927	\$53,300	1.19	391	2.9%	1,824	245	1.6%
47-2061       Construction Laborers       2,577       \$41,900       1.59       376       3.2%       1,336       243       1.8%         First-Line Supervisors of Food Preparation and       35-1012       Serving Workers       1,585       \$43,000       1.18       289       4.1%       1,327       126       1.5%         37-2012       Maids and Housekeeping Cleaners       1,528       \$31,600       1.17       214       3.1%       1,245       95       1.2%         29-1141       Registered Nurses       3,672       \$83,200       0.98       625       3.8%       1,235       273       1.4%         41-1011       First-Line Supervisors of Retail Sales Workers       2,288       \$55,000       1.44       149       1.4%       1,195       73       0.6%         35-2021       Food Preparation Workers       1,272       \$34,600       1.28       137       2.3%       1,151       38       0.6%         43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.04       259       3.1%       1,048       0.5%	31-1131	Nursing Assistants	2,264	\$37,200	1.41	186	1.7%	1,772	127	1.1%
First-Line Supervisors of Food Preparation and Serving Workers 1,585 \$43,000 1.18 289 4.1% 1,327 126 1.5% 37-2012 Maids and Housekeeping Cleaners 1,528 \$31,600 1.17 214 3.1% 1,245 95 1.2% 29-1141 Registered Nurses 3,672 \$83,200 0.98 625 3.8% 1,235 273 1.4% 41-1011 First-Line Supervisors of Retail Sales Workers 2,288 \$55,000 1.44 149 1.4% 1,195 73 0.6% Secretaries and Administrative Assistants, 43-6014 Except Legal, Medical, and Executive 1,874 \$42,000 0.89 71 0.8% 1,143 92 1.0% 43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,770 \$49,000 1.01 15 0.2% 1,086 48 0.5% 49-9071 Maintenance and Repair Workers, General 1,834 \$47,400 1.04 259 3.1% 1,048 143 1.5%	37-3011	Landscaping and Groundskeeping Workers	2,299	\$36,100	1.76	181	1.7%	1,720	163	1.4%
35-1012     Serving Workers     1,585     \$43,000     1.18     289     4.1%     1,327     126     1.5%       37-2012     Maids and Housekeeping Cleaners     1,528     \$31,600     1.17     214     3.1%     1,245     95     1.2%       29-1141     Registered Nurses     3,672     \$83,200     0.98     625     3.8%     1,235     273     1.4%       41-1011     First-Line Supervisors of Retail Sales Workers     2,288     \$55,000     1.44     149     1.4%     1,195     73     0.6%       35-2021     Food Preparation Workers     1,272     \$34,600     1.28     137     2.3%     1,151     38     0.6%       Secretaries and Administrative Assistants,     43-6014     Except Legal, Medical, and Executive     1,874     \$42,000     0.89     71     0.8%     1,143     92     1.0%       43-3031     Bookkeeping, Accounting, and Auditing Clerks     1,770     \$49,000     1.01     15     0.2%     1,086     48     0.5%       49-9071     Maintenance and Repair Workers, General     1,834     \$47,400     1.04     259     3.1%     1,048     143     1.5%	47-2061	Construction Laborers	2,577	\$41,900	1.59	376	3.2%	1,336	243	1.8%
35-1012     Serving Workers     1,585     \$43,000     1.18     289     4.1%     1,327     126     1.5%       37-2012     Maids and Housekeeping Cleaners     1,528     \$31,600     1.17     214     3.1%     1,245     95     1.2%       29-1141     Registered Nurses     3,672     \$83,200     0.98     625     3.8%     1,235     273     1.4%       41-1011     First-Line Supervisors of Retail Sales Workers     2,288     \$55,000     1.44     149     1.4%     1,195     73     0.6%       35-2021     Food Preparation Workers     1,272     \$34,600     1.28     137     2.3%     1,151     38     0.6%       Secretaries and Administrative Assistants,     43-6014     Except Legal, Medical, and Executive     1,874     \$42,000     0.89     71     0.8%     1,143     92     1.0%       43-3031     Bookkeeping, Accounting, and Auditing Clerks     1,770     \$49,000     1.01     15     0.2%     1,086     48     0.5%       49-9071     Maintenance and Repair Workers, General     1,834     \$47,400     1.04     259     3.1%     1,048     143     1.5%		First-Line Supervisors of Food Preparation and								
29-1141       Registered Nurses       3,672       \$83,200       0.98       625       3.8%       1,235       273       1.4%         41-1011       First-Line Supervisors of Retail Sales Workers       2,288       \$55,000       1.44       149       1.4%       1,195       73       0.6%         35-2021       Food Preparation Workers       1,272       \$34,600       1.28       137       2.3%       1,151       38       0.6%         Secretaries and Administrative Assistants,       43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%	35-1012	·	1,585	\$43,000	1.18	289	4.1%	1,327	126	1.5%
41-1011       First-Line Supervisors of Retail Sales Workers       2,288       \$55,000       1.44       149       1.4%       1,195       73       0.6%         35-2021       Food Preparation Workers       1,272       \$34,600       1.28       137       2.3%       1,151       38       0.6%         Secretaries and Administrative Assistants,       43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%	37-2012	Maids and Housekeeping Cleaners	1,528	\$31,600	1.17	214	3.1%	1,245	95	1.2%
41-1011       First-Line Supervisors of Retail Sales Workers       2,288       \$55,000       1.44       149       1.4%       1,195       73       0.6%         35-2021       Food Preparation Workers       1,272       \$34,600       1.28       137       2.3%       1,151       38       0.6%         Secretaries and Administrative Assistants,       43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%	29-1141	Registered Nurses	3,672	\$83,200	0.98	625	3.8%	1,235	273	1.4%
Secretaries and Administrative Assistants,         43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%	41-1011	First-Line Supervisors of Retail Sales Workers	2,288			149	1.4%		73	0.6%
Secretaries and Administrative Assistants,         43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%		·						,		
Secretaries and Administrative Assistants,         43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%	35-2021	Food Preparation Workers	1,272	\$34,600	1.28	137	2.3%	1,151	38	0.6%
43-6014       Except Legal, Medical, and Executive       1,874       \$42,000       0.89       71       0.8%       1,143       92       1.0%         43-3031       Bookkeeping, Accounting, and Auditing Clerks       1,770       \$49,000       1.01       15       0.2%       1,086       48       0.5%         49-9071       Maintenance and Repair Workers, General       1,834       \$47,400       1.04       259       3.1%       1,048       143       1.5%		·	,	, - ,				, -		
43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,770 \$49,000 1.01 15 0.2% 1,086 48 0.5% 49-9071 Maintenance and Repair Workers, General 1,834 \$47,400 1.04 259 3.1% 1,048 143 1.5%	43-6014	•	1,874	\$42,000	0.89	71	0.8%	1,143	92	1.0%
49-9071 Maintenance and Repair Workers, General 1,834 \$47,400 1.04 259 3.1% 1,048 143 1.5%	43-3031			\$49,000	1.01		0.2%		48	0.5%
		, and the state of	=,: 3	,,	: <b>v=</b>		2.2/0	_,		
	49-9071	Maintenance and Repair Workers, General	1,834	\$47,400	1.04	259	3.1%	1,048	143	1.5%
1.57   1.040	53-3033	Light Truck Drivers	1,617	\$50,900	1.37	135	1.8%		161	

Source: 49 obsEQ

## **Educational Awards**

Program	Certificate < 1 Yr	Certificate 1+ but < 2 Yr	Associate's	Certificate 2+ but < 4 Yr	Bachelor's	Total Awards
Registered Nursing/Registered Nurse	0	0	992	0	292	1,284
Liberal Arts and Sciences/Liberal Studies	0	0	669	0	0	669
Business Administration and Management, General	356	5	71	0	49	481
Early Childhood Education and Teaching	31	121	155	0	12	319
Criminal Justice/Police Science	143	0	4	0	27	174
Licensed Practical/Vocational Nurse Training	0	157	0	0	0	157
Emergency Medical Technology/Technician (EMT Paramedic)	78	40	16	0	0	134
Educational Leadership and Administration, General	0	0	0	0	125	125
Fire Science/Fire-fighting	117	О	0	0	О	117
Business Administration, Management and Operations, Other	0	0	0	0	112	112
Welding Technology/Welder	12	91	0	0	o	103
Accounting Technology/Technician and Bookkeeping	78	0	20	0	0	98
Health/Health Care Administration/Management	16	0	0	0	74	90
Entrepreneurship/Entrepreneurial Studies	86	0	0	0	0	86
Human Resources Management/Personnel Administration, General	0	0	26	0	59	85
Information Technology	65	0	17	0	0	82
Health Information/Medical Records Technology/Technician	0	0	79	0	0	79
Corrections	78	0	0	0	0	78
Human Services, General	0	0	18	0	57	75
Graphic Design	0	0	41	0	26	67
Truck and Bus Driver/Commercial Vehicle Operator and						
Instructor	66	0	0	0	0	66
Equestrian/Equine Studies	43	0	18	0	0	61
Nursing Assistant/Aide and Patient Care Assistant/Aide	54	0	0	0	0	54
Radiologic Technology/Science - Radiographer	0	0	46	7	0	53
Computer and Information Systems Security/Auditing/Information Assurance	25	0	0	0	27	52

Source: JobsEQ

## Skills Gaps

Skill	#	#	1	‡
Basic Life Support (BLS)	219	414		-196
Forklifts	350	480		-130
Certification in Cardiopulmonary Resuscitation (CPR)	367	497		-129
Serving	232	361		-129
Hospitality	426	553		-127
Point of Sale Systems (POS Systems)	355	473		-118
Home Health Care	121	231		-110
Mathematics	301	395		-94
Bilingual	179	250		-72
Event Planning	46	111		-65
Food Service	197	261		-65
Microsoft Excel	1,395	1,455		-60
Hand Tools	158	217		-59
Microsoft Outlook	513	570		-57
Retail Sales	547	602		-55
Patient Care Technician (PCT)	11	61		-50

## TALENT SUPPLY

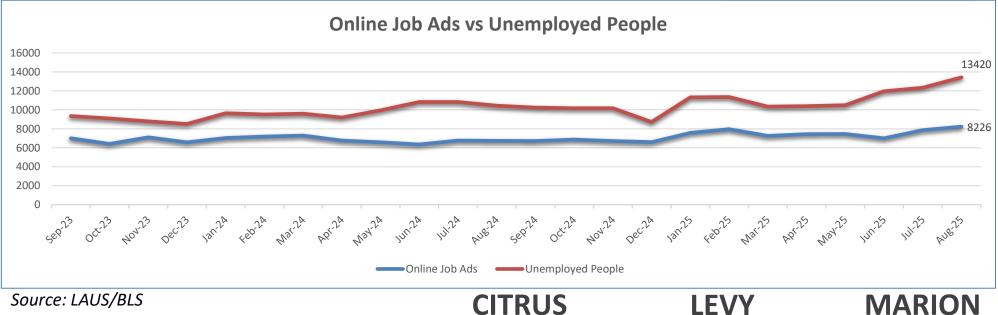
620,931

Regional Population (2023)

234,506

**Labor Force** (August 2025) 13,420

**Regional Unemployed** (August 2025)



Source: LAUS/BLS

**Job Openings** 

**Job Openings Vs Unemployed by County:** 



**LEVY** 



**MARION** 



52

Source: Florida Scorecard

## **NEXT STEPS**

- Setting committee goals and strategies to meet them
  - Suggestions:
    - Review Master Credentials List Annually
    - Validate that current local training offerings align with your industry's needs
    - Explore new training options not currently offered in our area to meet skills gaps

## Next Meeting: 2/12/2026





Board Meeting, Wednesday, December 10, 2025 Executive Committee, Wednesday, November 19, 2025 Marketing and Outreach Committee, Wednesday, November 12, 2025 Business and Economic Development, Wednesday, November 5, 2025

## TOPIC/ISSUE:

Economic Development Support- Williston Regional Airport (WRA)

## **BACKGROUND:**

We have been part of a workgroup in the initial phases of reviewing the WRA as a prospect to diversify the economy of Levy County. Participating organizations include, the City of Williston, WRA Manager, Levy County Economic Development Department, Levy County School Board and the North Florida Economic Development Partnership (NFEDP.

The U.S. Economic Development Administration has funding to assist rural counties impacted by natural disasters in their recovery. These grants require a 20% local (non-federal) match.

CareerSource Florida secured \$5 million in General Revenue (GR) to support workforce development in Florida's Rural Counties.

We submitted a request for \$150,000 to support this project through marketing new career opportunities through our Talent Pipeline videos, traditional print media, social media, and our project with the Levy County School Board and Career Expos. In addition, our proposal would allow us to provide funds to cover other costs related to the development of a strategic plan for the WRA.

The Levy Couty School Board and the College of Central Florida are reviewing training options that will support Maintenance Repair Operations (MRO), drone repair and training. The drone discussions include agricultural-related uses which may also open up entrepreneurial options.

Our plan is to use \$70,000 of the grant to develop the marketing and outreach elements and use \$80,000 to support the development of the strategic plan. Our \$80,000 will serve as a match for up to \$400,000.

Attached are rough drafts of the grant application for the City of Williston.

## **POINTS OF CONSIDERATION:**

By accepting the GR grant, we will be able to promote aviation careers and training planned to begin at MTC in mid-2026, develop career information on MRO and drone careers and support recruitment efforts for CF and the Levy County School Board.

## STAFF RECOMMENDATIONS:

Staff recommendations:

- Accept the CSF GR grant
- Allow staff to move forward with finalizing contract(s) to support the development of the strategic plan (\$80,000); and,
- Develop the career path materials necessary to support training related to activities in the strategic plan (\$70,000)
- Authorize the Executive Committee to approve contracts between full Board meetings, with contracts presented at the next full board meeting.

## **COMMITTEE ACTION:**

BEDC - Phil Geist made a motion to accept the GR grant. Mark Paugh seconded the motion. Motion carried.

Marketing - John Murphy made a motion that the grants funds of \$150,000 will be allocated with \$70,000 for career path marketing and \$80,000 for project management, strategic management, or training. Kathy Judkins seconded the motion.

Executive - Charles Harris approved sending the letter of commitment to the City of Williston. Pete Beasley seconded the motion. Motion carried.



## Board Meeting, Wednesday, December 10, 2025 Executive Committee, Wednesday, November 19, 2025

## TOPIC/ISSUE:

Continuity of Operations Plan

## **BACKGROUND:**

All workforce boards are now required to have a written continuity of operations plan.

## **POINTS OF CONSIDERATION:**

A co-op plan is referenced as a requirement on *the LWDB MIS Risk, Systems, and Liabilities Assessment Certification* monitoring form issued by Florida Commerce.

This document is a living document and will be updated periodically as processes, staff and requirements change.

## **STAFF RECOMMENDATIONS:**

Approve the attached plan.

## **COMMITTEE ACTION:**

Arno Proctor made a motion to approve the Continuity of Operations Plan. Jeff Chang seconded the motion. Motion carried.



## Board Meeting, Wednesday, December 10, 2025 Executive Committee, Wednesday, November 19, 2025

## TOPIC/ISSUE:

Gazelle Interface Replacement

## **BACKGROUND:**

We recently conducted a Request for Proposals for a system to replace the Gazelle finance interface software for staff use (Gazelle is sunsetting December 31, 2025). Momentive Software was selected. Due to a misunderstanding of system requirements an additional piece of software is needed to maintain appropriate firewalls in our system.

## **POINTS OF CONSIDERATION:**

A one-time purchase of a system overlay is required to maintain access for staff to process purchase requisitions and other expense processes without giving them full access to the financial database. The cost is \$23,000.00. No additional annual fees are required. There is only one vendor that provides the required overlay that is compatible with our current financial system, MIP.

## **STAFF RECOMMENDATIONS:**

Approve a one-time sole source purchase from CSM Consulting to complete the Gazelle system replacement.

## **COMMITTEE ACTION:**

Fred Morgan approved the one-time sole source purchase from CSM Consulting to complete the Gazelle system replacement. Arno Proctor seconded the motion. Motion carried.



## Board Meeting, Wednesday, December 10, 2025 Executive Committee, Wednesday, November 19, 2025

## TOPIC/ISSUE:

**CF Lease Agreement** 

## **BACKGROUND:**

We have previously renewed our lease in Chiefland for a six-month period (through March 30, 2026). A long-term lease was not renewed due to a proposed 10% increase in our rent rate. We have met with the staff at the Chiefland CF campus and have negotiated a rental agreement at a rate of \$1685.00 per month.

## **POINTS OF CONSIDERATION:**

This lease would go into effect on January 1, 2026, to give us time to move furniture and install infrastructure such as phone lines, internet, etc. This lease is for a 12-month period running January 1, 2026, through December 31, 2026, and is renewable upon agreement by both parties.

## **STAFF RECOMMENDATIONS:**

Approve the attached lease agreement with CF.

## **COMMITTEE ACTION:**

Charles Harris approved the 12-month CF lease agreement. Arno Proctor seconded the motion. Motion carried.